

BENEFICIAL RELATIONSHIPS

"We were able to reduce our previous colocation costs by about two-thirds, and we are benefiting from a state-of-the-art facility."

– CBS Interactive

PHOENIX DATA CENTER (AZP-1)

COLOCATE WITH CONFIDENCE.

POWERED BY IRON MOUNTAIN DATA CENTERS.

Founded in 1951, Iron Mountain is a global leader in storage and information management services. We serve 230,000+ customers (including 95% of the Fortune 1000) in 53 countries from 1,400+ facilities comprising 85 million square feet. Iron Mountain has offered reliable, secure and compliant colocation services since our first wholesale data center customer deployed in the 1980's.

THREE REASONS TO CHOOSE AZP-1



COMPLIANCE

Mitigate regulatory risk with the industry's most comprehensive compliance program.



INCENTIVES

AZP-1 customers reduce data center costs with no Transaction Privilege Tax (TPT) or Use Tax (sales, etc.)



MODULES

Modules provide flexibility, privacy, high-density up to 30 kw/rack, and energy efficiency with 1.2 PUE.



LOCATION

Part of a 30-acre Iron Mountain campus, AZP-1 is located 10 minutes east of downtown Phoenix one of the lowest risk U.S. metros for natural disasters.



FACILITY

AZP is a 588,000 SF/65.5 MW purpose-built data center with a range of services and Uptime Tier III certification for documented reliability.



USE CASES

- Hybrid IT - colocation
- Local production IT
- Local/Regional BCDR
- Regulated IT hosting
- Consolidation, migration



"IT WOULD TAKE US DECADES TO ACHIEVE THE SAME ROI WE RECEIVED IN ONE YEAR. THEY ALIGNED WITH OUR NEEDS AND THAT HAS MADE THEM CRITICAL TO OUR LONG-TERM IT STRATEGY."



WHOLESALE & RETAIL COLOCATION OPTIONS

Whether you are a cloud provider with multiple facilities across the U.S. or a growing company looking to protect a few critical cabinets, AZP-1 provides a diverse offering of cabinets, cages, suites and data center modules.



BUILT TO PROTECT ENTERPRISE, REGULATED

AZP-1 security features include a guarded campus entrance, 3-factor access controls, fully background-checked officers/employees and numerous others. We can also handle special customer requests for added protection.



THE TOOLS TO MAKE OUR DATA CENTER, YOURS

Less than 4% of customers hire in-market data center support. Why? Iron Mountain makes remote data center management easy with on-demand resources and remote hands services procured by the hour or month.

QUICK REFERENCE GUIDE FOR AZP-1

CAMPUS	AZP-1 DATA CENTER	HYBRID IT PLATFORM	COMPLIANCE
30 acres	588,000 SF	Carrier, cloud-neutral	SOC 2 Type II, SOC 1 Type II
Iron Mountain owned	65.5 MW	24 on-net carriers	SOC 3*
Maricopa County	Multiple infrastructure designs	100 Gbps ring AZS-1	ISO 27001, 50001*
Phoenix, AZ	Concurrently maintainable	Add Iron Cloud services	HIPAA*
Location: East of downtown	Highly secure campus	Metro access to AWS®, Azure®	PCI-DSS Level 1*
Facility type: purpose-built	PUE as low as 1.2	Diverse meet-me rooms	FISMA High/ NIST 800-53*
Utility: Arizona Public Service	Offices, conf rooms, break room	Diverse fiber points of entry	Uptime Tier III Certification

There are many data center choices.

There is only one Iron Mountain.

PROVEN TRACK RECORD

- Est. 1951: 65+ years of operational excellence
- 30+ years of colocation excellence

BENEFICIAL RELATIONSHIPS

- 230,000+ customers
- 95% of Fortune 1000
- 100+ Federal Agencies

HYBRID IT PLATFORM

- Easy access to 100's of carriers, cloud providers
- Colocation, Iron Cloud, backup, DR, & migration on one contract

PREDICTABLE RESULTS

- Services that work, budgets/standards kept, timelines met
- Culture of accountability & integrity

THE SAFE CHOICE

- Comprehensive compliance support
- Stable financials, publicly traded
- Easy to "sell" to internal stakeholders



833-IRM-COLO | IRONMOUNTAIN.COM/DATACENTERS

© 2018 Iron Mountain Incorporated. All rights reserved. Iron Mountain and the design of the mountain are registered trademarks of Iron Mountain Incorporated in the U.S. and other countries. All other trademarks and registered trademarks are the property of their respective owners. Subject to change without notice. *Pending addition to Iron Mountain data center compliance program.